

## CAPITAL MARKETS

### HIGHLIGHTS OF RELEVANT TRANSACTIONS

- IFM Global Infrastructure Fund (as potential acquirer) with OHL Concesiones in the launching of the Public Offer in the Mexican Stock Exchange of up to 100% of OHL México public shares for approximately US\$1b
- Promotora Turística Punta Bete (Grupo Velas) in the issuances of a US\$100m medium term notes program
- SixSigma Networks México (KIO Networks), in the issuance of US\$500m high yield senior notes due 2021, pursuant to Rule 144A/Reg. S
- RBC and Credit Suisse, as initial purchasers of US\$315m Senior Secured Notes, issued by AuricoGold
- Nissan Renault Finance Mexico in its US\$1b bond issuance program in the Mexican Stock Exchange
- Southern Copper Corporation in the issuance of US\$2b of notes, consisting of US\$500m of 3.875% notes, due in 2025, and US\$1.5b of 5.875% notes, due in 2045
- Metalsa, in its debut US\$300m Rule 144A/Reg. S offering
- Ford Credit Mexico in its Pesos \$8b issuance program in the Mexico Stock Exchange
- Southern Copper Corporation, in its US\$1.5b international offering of unsecured notes in the NYSE
- Bain Capital and Atento BC Luxco in their Rule 144A/Reg. S issuance of US\$300m notes due 2020
- Public Employees' Retirement Assoc. of Colorado, PIM Foreign Investments and Prudential Insurance in the US\$650m divestiture of their controlling stake in a portfolio comprising 72 industrial parks in Mexico, through the inception of the TerraFina FIBRA in the Mexican Stock Exchange and in US markets under Reg. S
- PEMEX in the implementation of a US\$14b debt securities program and the different issuances thereunder
- Crédito Real, in its US\$200m IPO in the Mexican Stock Exchange, and distributed internationally under Rule 144A/Reg. S
- Abengoa México, Construcciones Metálicas Mexicanas and Nicsamex, in the offering by Abengoa Finance of EUR€250m senior notes due 2018
- Nissan Renault Finance México in the authorization process before the Comisión Nacional Bancaria y de Valores (CNBV), to become an ongoing issuer of debt securities in Mexico
- BBVA Bancomer and Facileasing in a Pesos \$10.0b bond program, a Pesos \$1.0b short term bond program and in a Pesos \$500m issuance of long term notes
- Urbi Desarrollos Urbanos in its US\$500m placement of senior notes in international markets, and other domestic and international debt offerings
- Desarrolladora Homex in its US\$400m Rule 144A/Reg. S bond issuance, and previous international debt offerings
- Navistar Financial in a US\$300m issuance of commercial paper
- GICSA in the registration and maintenance of its short-term bond issuance program in the Mexican Stock Exchange
- CIE in the Rule 144A/Reg. S issuance of US\$250m in high yield senior notes
- Trust Division of Banco JP Morgan Mexico, in various domestic and international transactions, including the first cross-border securitization of Mexican residential mortgage loans made by Hipotecaria Su Casita for US\$253m
- Citibank and Barclays Capital in the strategic joint venture by INEOS and BASF of their styrenic businesses and in the EUR€476m high-yield bond issuance and credit facility



- Scotiabank in the structuring of index option securities programs tracked to the NASDAQ, NYSE and Mexican Stock Exchange indexes
- Daimler Chrysler in the implementation of its domestic debt securities program and Pesos \$1.5b offering
- Grupo ProFuturo in the launching of its Pesos \$2.5b debt securities program and issuances thereunder
- Urbi Desarrollos Urbanos in its US\$240m global IPO and US\$280m follow-on offering
- Desarrolladora Homex in its US\$160m SEC registered IPO and US\$220m follow-on offering
- Maxcom Telecomunicaciones in their US\$310m SEC registered IPO