

## REAL ESTATE

### HIGHLIGHTS OF RELEVANT TRANSACTIONS

- Group of Investors in the US\$125m acquisition of the equity interest of the boutique hotel The Cape, a Thompson Hotel in Cabos
- Canamex International obtaining a US\$52m loan from SabCapital and Banorte to fund the remodeling and expansion of a luxury hotel in Cabo San Lucas
- MSD Capital in the mediation and settlement of a US\$20m dispute with Palmilla, one of the major real estate developments in Cabo San Lucas, Mexico
- Alsis Funds in its Pesos \$40m financing to Inmobiliaria Albaterra, an SPV of Compañía Residencial Gamitana, for the acquisition of certain real estate properties located in the State of Puebla, for the construction and development of a housing complex
- Sibra Capital, as seller, in the \$750m sale of Class AAA building to Fibra Monterrey, for the latter's real estate portfolio extension
- Alsis Funds in its Pesos \$44m financing to LV Desarrolladora, an SPV of 7 Urbana, for the acquisition of certain real estate properties located in the State of Mexico, for the construction and development of a housing complex
- O'Connor Capital Partners in the sale of a shopping mall portfolio in co-investment with a Consorcio Ara affiliate to MPO Retail Investments
- Grupo Eclipse in their US\$250m joint venture with María Asunción Aramburuzabala and Banamex for the development of a 56-story LEED certificate building to be located at the Reforma corridor
- Daymoon Desarrolladores, in its US\$80m acquisition of the ME by Meliá hotel in Cancún, Quintana Roo
- BBVA in the US\$750m sale of its corporate headquarters and the acquisition of prime real estate properties in Mexico City
- Operadora CPI and Control y Proyección Inmobiliaria, in several financings by Seguros Monterrey New York Life to develop office buildings in Guadalajara, Jalisco
- Lowe's Home Centers in the acquisition of different real estate for its incursion into the Mexican market
- GICSA in a US\$1.2b financing from GE Real Estate Mexico
- Urbi Desarrollos Urbanos in the structuring of a US\$300m Master Trust Agreement with the National Infrastructure Fund (FONADIN) for the construction of the Valle San Pedro sustainable housing development
- Grupo LAR in the acquisition of 340 tracts of land in the Bosque Real golf and residential complex
- Controladora Riviera Maya in its acquisition of the Pok-Ta-Pok golf course in Cancun
- Urbi Desarrollos Urbanos in its US\$1b co-investment agreement with Prudential Real Estate Investors for developing of housing projects throughout Mexico
- Mexico Retail Properties in the acquisition and development of various shopping centers throughout Mexico
- Reichmann International in the development and construction of Torre Mayor, the tallest building in Mexico City and Latin America, and the leasing of more than 70,000 sq. meters of AAA office space
- Baker Hughes in the acquisition of strategic facilities in Monterrey
- Cushman & Wakefield and different clients, in transactions for the acquisition, divestiture or development of real estate projects in Mexico, including touristic, retail, corporate and industrial premises, and of distressed loans and receivables underlying or secured by real estate assets

# GONZALEZ CALVILLO

- Grupo BAL and Palacio de Hierro, in the structuring and inception of a US\$200m investment trust for the development of an upscale shopping mall in Querétaro
- Consorcio Ara in the development of various housing projects in Mexico
- Google in the leasing of its corporate headquarters in Mexico
- McDonalds in the sale of a large real estate portfolio as part of the sale of its Latin America operations
- Consorcio Ara and O'Connor Capital Partners in their joint venture for the development of shopping malls