

## **BANKING & FINANCE**

### HIGHLIGHTS OF RELEVANT TRANSACTIONS

- BanCoppel, as lender, in the financial restructure of Grupo Brito through the granting of loans, including the implementation of a collateral package to secure transaction
- ACON Investments and its portfolio company Citla Energy, an independent Mexican oil exploration and production company, in their US\$560m co-investment commitment with International Finance Corporation (IFC) and the China-Mexico Fund (CMF), and the various drawdowns thereunder
- Canamex International obtaining a US\$52m loan from SabCapital and Banorte to fund the remodeling and expansion of a luxury hotel in Cabo San Lucas
- Mexican Development Banks BANORTE, BANCOMEXT and NAFIN, as lenders, in the Pesos \$17,750m senior loan financing granted in favor of Altan Redes for the development of the Red Compartida Project. *This deal was selected as Best Loan (LATAM) and Best Infrastructure Financing: Mexico by Latin Finance for the 2017 Project & Infrastructure Finance Awards*
- The consortium of Huawei and Nokia, as lenders, in the US\$850m finance to Altan Redes through EPC agreements, infrastructure and service financing for the development of the Red Compartida Project. *This deal was selected as Best Loan (LATAM) and Best Infrastructure Financing: Mexico by Latin Finance for the 2017 Project & Infrastructure Finance Awards*
- Olympus Capital Asia Credit in the US\$39m financing to Vivimed Labs UK Limited, including the implementation of a Mexican collateral package to secure transaction
- Alsis Funds in the Pesos \$256m structured financing to Mabucapa I, an Alsis Funds SPV, for the acquisition of certain mortgaged loans portfolios from Promecap
- HSBC Corporate Trustee (UK) Limited and a syndicate of lenders, as lenders, in the EUR€295m refinancing to Stahl Holdings
- Alsis Funds in the Pesos \$40m financing to Inmobiliaria Albaterra, an SPV of Compañía Residencial Gamitana, for the acquisition of certain real estate properties located in the State of Puebla, for the construction and development of a housing complex
- Alsis Funds in the Pesos \$44m financing to LV Desarrolladora, an SPV of 7 Urbana, for the acquisition of certain real estate properties located in the State of Mexico, for the construction and development of a housing complex
- Financiera Maestra (subsidiary of Grupo Empresarial Maestro) in the Pesos \$100m secured loan granted by Santander for granting credits to employees, pensioners or social security retirees
- Urbi Desarrollos in its US\$2.8b debt restructuring through pre-packaged insolvency proceeding and further capital injection of Pesos \$887m for its restart of operations. *This deal was shortlisted as Restructuring Deal for the 2017 Americas Awards by IFLR*
- Wells Fargo Capital Finance and a syndicate of lenders in the refinancing of US\$970m to Ravago Holdings America, a world leader in plastic recycling
- Barclays Bank and JP Morgan Limited (as joint lead arranger) and other financial institutions in relation with a EUR€660m and CHF 110m senior secured credit agreements
- HSBC Bank USA, as agent, in a US\$1.25b multinational financing (including the issuance of senior secured notes) to Nord Anglia Education Finance
- Forum Tlaquepaque in the Pesos \$700m financing granted by Metlife
- KST Electric Power Company, Korea Electric Power Corporation, Samsung C&T Corporation and Techint in the US\$450m financing by The Export-Import Bank of Korea, Crédit Agricole, Sumitomo-Mitsui, Scotiabank and West LB, for the construction of the largest Korean-sponsored

power plant ever developed in Latin America. This deal was named “Latin American Power Deal of the Year” by Project Finance Magazine

- ING, Mizuho, CitiBank, Crédit Agricole, La CaixaBank, Sabadell, Banamex and BBVA, in their US\$300m acquisition financing to Vopak and EneGas to purchase the Altamira II LNG facility
- HSBC, Santander, BBVA, Citigroup, JP Morgan, BofA-Merrill Lynch and others in a US\$1b syndicated financing facility to Mexichem
- Deutsche Bank and other lenders, in a US\$110m and UAE Dirham \$165m facility to Kerzner International Holdings Limited
- Unicredit Bank, as agent, in a EUR€245m senior financing to Fabbrica Italiana Lapis ed Affini (an Italian publicly listed company)
- A. Stucki Investments Holdings as borrower, in a US\$140m financing from Security Benefit Corporation
- SENER in a US\$252m financing for the construction of a 394 MW combined cycle power generation facility for the Federal Electricity Commission
- Abengoa México in a US\$52m financing from Caja de Ahorros y Monte de Piedad de Madrid for the construction and installation of 170 km of 400 kV and 230 kV transmission lines and two substations for the Federal Electricity Commission
- FSJC VII, as administrative agent, and Air-O Option SM in a US\$50m Loan Agreement with Bundy Refrigeration International Holding and Vari-Form International Holding
- Wells Fargo Bank, as lender, in a US\$45m credit and security agreement to AliphCom (a.k.a. Jawbone), a California corporation in the mobile technology design and retail business
- Wafra Capital in a multimillion dollar secured financing to Worldwide Group for acquisition of pipeline equipment
- HSBC (UK) as agent in the implementation of a Mexican collateral package securing a EUR€295m loan granted by a syndicate of lenders to Stahl
- Deutsche Bank as agent and a syndicate of lenders in the US\$1.4b financing to Warburg Pincus and General Atlantic, for the acquisition of a 50% stake in the worldwide asset management business of Banco Santander, S.A.
- Cartesian Capital Group, in its Pesos \$675m Convertible Loan to Comercializadora Circulo K, to purchase 100% of the 900+ Tiendas Extra from Grupo Modelo, to add to Circle K’s 200+ mini-market stores in México
- Bain Capital in their Pesos \$1.1b senior facility agreement with BBVA Bancomer and Santander for the acquisition of the Atento Group from Telefonica
- Credit Suisse in the Pesos \$350m secured financing to Finmart (CrediAmigo), for the origination of payroll loans to employees in México
- Public Employees’ Retirement Association of Colorado and Prudential Insurance Company of America in the US\$1b refinancing of loans secured by 72 industrial parks in Mexico
- Credit Suisse, as agent, and a syndicate of lenders, in the financing of US\$575m to Kersner Group, a leading international developer and operator of destination resorts, casinos and luxury hotels, including the Palm in Dubai, UAE, and the Palmilla One and Only in Los Cabos, Mexico
- JP Morgan and CitiBank in securing two global credit facilities for US\$1.8b, granted in favor of Arysta Lifescience Corporation
- Standard Chartered Bank and a syndicate of lenders in securing a EUR€150m facility granted to Amtek Global Technologies, for the acquisition of Tekfor Neumayer
- Grupo Proeza, the holding company of Metalsa, in the implementation of two working capital financings for US\$100m with Bancomext
- Bank of America and LBC Credit Partners, as agents, and a syndicate of lenders, in the US\$127.5m financing to A&E Global

- Grupo Empresarial Maestro in a cross-border secured credit facility of Pesos \$350m with UBS, for the origination of loan assets with Mexican government employees
- ICICI Bank and a syndicate of European and Asian banks in the EUR€370m financing to Motherson Sumi Systems to fund its acquisition of a majority stake in Germany's Peguform Group
- Commerzbank and a syndicate of European, US and Asian banks in the US\$350 and EUR€75m financing facilities to AMG Advanced Metallurgical Group
- Bangkok Bank in a US\$350m financing to Indorama, for the acquisition of a polymers and resin business
- Grupo Empresarial Maestro in a secured credit facility of Pesos \$650m with Navix, for the origination of loan assets with Mexican government employees
- Navistar in a US\$90m secured credit facility with Citibank and Banamex backed by the US EX-IM Bank
- BBVA and a syndicate of banks in a US\$300m credit facility to Volkswagen Financial Services
- Wells Fargo Capital Finance and other institutions in a US\$500m syndicated credit agreement and collateral take-up to Ravago Holdings America
- Grupo Empresarial Maestro in a secured credit facility of Pesos \$300m with PROMECAP