

TELECOMMUNICATIONS PRACTICE

- Representation of **Telefónica Mexico** in two sale and leaseback transactions with **American Tower** and **Global Towers (Macquarie)**, respectively, for an aggregate amount of US\$540 million, comprising 2,700 wireless telecommunication towers located within Mexico.
- Representation of **Hughes Electronics Corporation** and **DIRECTV** in relation with **News Corporation's** US\$6.6 billion acquisition from **General Motors** of a 34% controlling interest in Hughes and its subsidiaries **DIRECTV**, **DIRECTV Latin America**, **Hughes Network Systems** and **PanAmSat Corporation**.
- Counsel to **Iridium Satellite** in its joint venture with **Spacenet Comunicaciones de Mexico**, and representation to obtain public concessions to operate a public telecommunications network in Mexico, and for landing rights for Iridium's foreign satellite system.
- Advised **Telefónica Movistar México** in various labor financing and industrial property matters.
- Representation of **Evergreen Pacific Partners** in the US\$103 million acquisition of three Mexican radio stations which broadcast into Southern California.
- Representation of **The DIRECTV Group** in the US\$58 million sale to **SKY DTH** of a portion of its equity interests in **Innova**, which operates the **SKY** direct-to-home satellite pay television service in Mexico.
- Representation of **The DIRECTV Group** in the licensing of satellite transponders to **MVS Televisión** for the provision of uplink services to **DIRECTV Latin America**.
- Representation of **Maxcom Telecomunicaciones** in the acquisition of 100% of the equity of **Telereunión**, **Telscape de México** and **Sierra USA Communications**.
- Representation of **News Corporation** and **The DIRECTV Group** in the US\$580 million reorganization of the direct-to-home (DTH) satellite TV platform in Mexico, Brazil and Latin America.
- Representation of **Quality Films**, in its sale to **Inbursa** and **Nuvisión**.
- Representation of **The DIRECTV Group** in the US\$200 million sale of assets pertaining to its set-top-box manufacturing and distribution business to **Thompson**.

- Representation of **Finest City Broadcasting**, in a US\$53 million acquisition financing from **CIT Lending Services Corporation**.
- Representation of **Bank of America** in the US\$165 million equity and debt restructuring of Mexican local exchange carrier **Maxcom Telecomunicaciones**.
- Representation of **Qualcomm Incorporated** in a US\$1.2 billion senior secured vendor financing facility and a subordinated capex facility to **Pegaso Telecomunicaciones**.
- Advised **Miditel** (a Mexican basic telephony provider) and **Midicel** (a Mexican PCS concessionaire) in their US\$150 million debt restructuring with **Ericsson A.B.** and other lenders.
- Representation of **W.R. Huff Asset Management Company** and **Eximius Capital**, in their capacity as bondholders, with respect to the *concurso mercantil* of **Alestra**, a Mexican local and long distance telecommunications carrier.
- Representation of **Qualcomm Incorporated** in a potential structured finance transaction with a Mexican leading mobile telephony services company.
- Advised **Calvary Chapel** in connection with the telecommunications regulatory aspects of broadcast interference of Calvary Chapel's call sign 107.9 FM from Grupo Acir's affiliate call sign 107.7 FM.
- Advised **Jefferson Pilot Communications** in matters related to 5 Mexican FM radio stations (Tijuana FM Call signs 90.3, 91.1, 92.5, 98.9, and 99.3).
- Representation of **Alcatel** and **Ascom** in a US\$40 million project for the installation of fiber optic backbone and access card validation system throughout Mexico City's Subway Network (*Sistema de Transporte Colectivo Metro*).
- Representation of **Six-Sigma Networks** in its multi-million business relationship with **Hewlett Packard** for the procurement of an information technology solution for the Instituto Latinoamericano de la Comunicación Educativa.
- Representation of **Thales Raytheon Company** in the sale of 5 radars for the **Mexican Navy**, and in the establishment of a surveillance system for Mexican National Defense.